

# CHRIS TEELING

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## PROFESSIONAL SUMMARY

Governance professional with 3 years independent director experience and a decade of governance and board exposure as a seasoned company executive. Brings a proven ability to lead, as well as provide strategic guidance and oversight to senior management. Has helped build three successful high-growth global businesses. Strong track record of success in capital raising, setting pathways for growth and profitability.

Provides a unique perspective and valued trusted advisor to executive leaders. A personal goal to connect people, strategy, leading edge technology and capital in extraordinary ways that accelerates success.

## ACCOMPLISHMENTS

- Independent Director Simplicity NZ (Kiwisaver non profit) helping grow funds under management to over \$4B and appointment as a default provider
- Advisor to Xero CEO and Board. Led strategy development over 6 years, during which we successfully grew enterprise value from \$400m to over \$15B.
- Led Xero M&A and capital planning including raising over \$600M from global capital markets and VCs
- Led the listing of Xero on the ASX and managed global investor relations
- Advisor and executive at LawVu (legal SaaS solution) expanding globally and 5x shareholder value in under three years.
- Built a global cloud SaaS company GreenButton acquired by Microsoft in 2012
- As a management consultant in the 2000s, led strategy development and organisational alignment for multiple large entities across Energy, Government and Agriculture sectors.

## SKILLS

- Board Governance
- Strategy and planning
- Global stakeholder and investor engagement
- Capitalisation and allocation
- ASX and NZX regulatory environment
- Merger and Acquisition targeting
- CEO coaching and development
- Ability to see the invisible, connect the dots, and envision the future
- Ethical and integrity-driven
- AI and Technology acumen
- Organisational design & alignment
- High emotional intelligence

## GOVERNANCE EXPERIENCE

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FEBRUARY 2021 - CURRENT

*Independent Director Simplicity NZ (Kiwisaver)*

- Complex regulatory environment including FMA oversight and global investment portfolio
- Member Audit and Risk committee
- Provide leadership and thinking on long term strategic vision and risk management

JUNE 2012 - DECEMBER 2019

*Global Executive Xero Limited*

- Regular attendance as an observer at Xero Board meetings around the world.
- Facilitated Board strategy days and worked with external experts to bring insights to the Board
- Oversaw global investor relations, earnings calls and AGMs

## EMPLOYMENT HISTORY

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JANUARY 2021 - CURRENT

*Executive Advisor Growth | LawVu Limited | Tauranga*

- Growth advisor to fast scaling SaaS technology company for inhouse legal teams.

MARCH 2020 - JUNE 2020

*Advisor NZ COVID-19 Private Sector Response Group | Wellington*

- Coordinating the Business led responses programme led by Rob Fyfe and Sir Stephen Tindall.

JUNE 2012 - DECEMBER 2019

*Executive Advisor - Vision and Ventures | Xero | Wellington*

- Worked closely with the CEO and Board to set company strategic vision and align priorities.

AUGUST 2010 - JUNE 2012

*Chief Operating Officer | GreenButton | Wellington and Mountain View*

- *Sales and marketing growth and delivering business operations.*

## PROFESSIONAL DEVELOPMENT

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- MinstD - Institute of Directors residence course – 2023
- Harvard Business School, Mastering Growth - 2019
- AICD directors course - 2019